

Northern Quest Hotel & Casino
100 N Hayford Rd, Airway Heights, WA 99001

Class Group 8

Session 5 Detailed Agenda:

July 15-18, 2024 – Spokane, WA

Monday – July 15th

6:30pm Welcome Reception & Dinner **CASINO room: "The Loft"**
7:45pm Opening session w/ AA Alumni & DAA Northwest Auction guests

Tuesday – July 16th **CASINO Meeting Room - Pavilion I & II**

7:45-8am (15 min) Morning Conversation *Pierre Pons, Penny Wanna, Charlie Vogelheim, Auction Academy*
8-9am (60 min) **Detailing, Shops & CR Q/A** *Len Roll, DAA Northwest*
9am (15 min) Break
9:15-10:00am (45 min) **Special Events, Marketing & Promotions "RR Sale"** *Mitzi VanVoorhis, CAR, VP of Marketing*
10:00am (10 min) Break
10:10-10:55m (45 min) **Human Resources** *Ashleigh Mathews, CAR, VP of Human Resources*
10:55-11:25 (30 min) **Compliance Best Practices** *Joe LeMonds, General Manager – DAA Seattle*

11:25am (75 min) Lunch – CASINO Meeting room - Pavilion III



12:45m **Depart Hotel for DAA Northwest (meet in hotel lobby)**
Auction Tour
2:30pm-return to hotel
3-3:40pm (40 min) **NextGear Capital** *Danny McNelis, CAR, Director Auction Relationships*
3:45-4:15pm (30 min) **Deal Shield** *Matt Belcher, Director, Business Operations*
4:15-4:45pm (30 min) **Manheim Express** *Ben Caffee, CAR, Manheim Digital Field Services*
5:00pm **END Session**
6:00pm "AA BOWLING BASH COMPETITION"
Depart Hotel for Dinner/Social Event @ Players & Spectators Event Center

Wednesday – July 17th **CASINO Meeting Room - Pavilion I & II**

8:45-9am (15 min) Morning Conversation *Pierre Pons, Penny Wanna, Charlie Vogelheim, Auction Academy*
9-9:30am (30 min) **Ally Meet & Greet** *Rawlin Mallet, Director – Remarketing Services*
9:45am **Depart hotel for DAA Northwest (meet in hotel lobby)**
10am Auction Sale
11:15am Final Depart DAA Northwest, returning to the Hotel (meet in auction lobby)
11:15am (75 min) Lunch – Meeting room - Pavilion III
12:30-1:15pm (45 min) **NAAA Conversation** *Paul Lips, Executive Director*
1:15-2pm (45 min) **Fireside Chat – Managing Quality/Expectations** *Greg Mahugh, Pierre Pons, & Charlie Vogelheim*
2pm (15 min) Break
2:15-5pm (2-hrs 45-min) **Leadership styles** *Dr. Shann Ferch, Gonzaga University*
3:30pm Pre-Concert tapas
6:30pm **Depart hotel for Rock & Roll Concert... featuring TBA**

Thursday – July 18th

Depart Spokane